



AQSE

Aquis Stock Exchange
The home of growth companies

INTRODUCING AQIS EXCHANGE PLC

Aquis Exchange is a technology-driven, pan-European exchange services group.

We are the 7th largest exchange in Europe and have pioneered a unique subscription model of trading which has gained significant traction.

Our technology division creates and licenses cutting-edge, cost effective trading technology to other exchanges and financial institutions around the globe, and we offer growth and regulated primary market services to ambitious companies through Aquis Stock Exchange (AQSE).

Aquis Exchange PLC listed in 2018 and its shareholders include:

Schroders

Premier Miton
INVESTORS

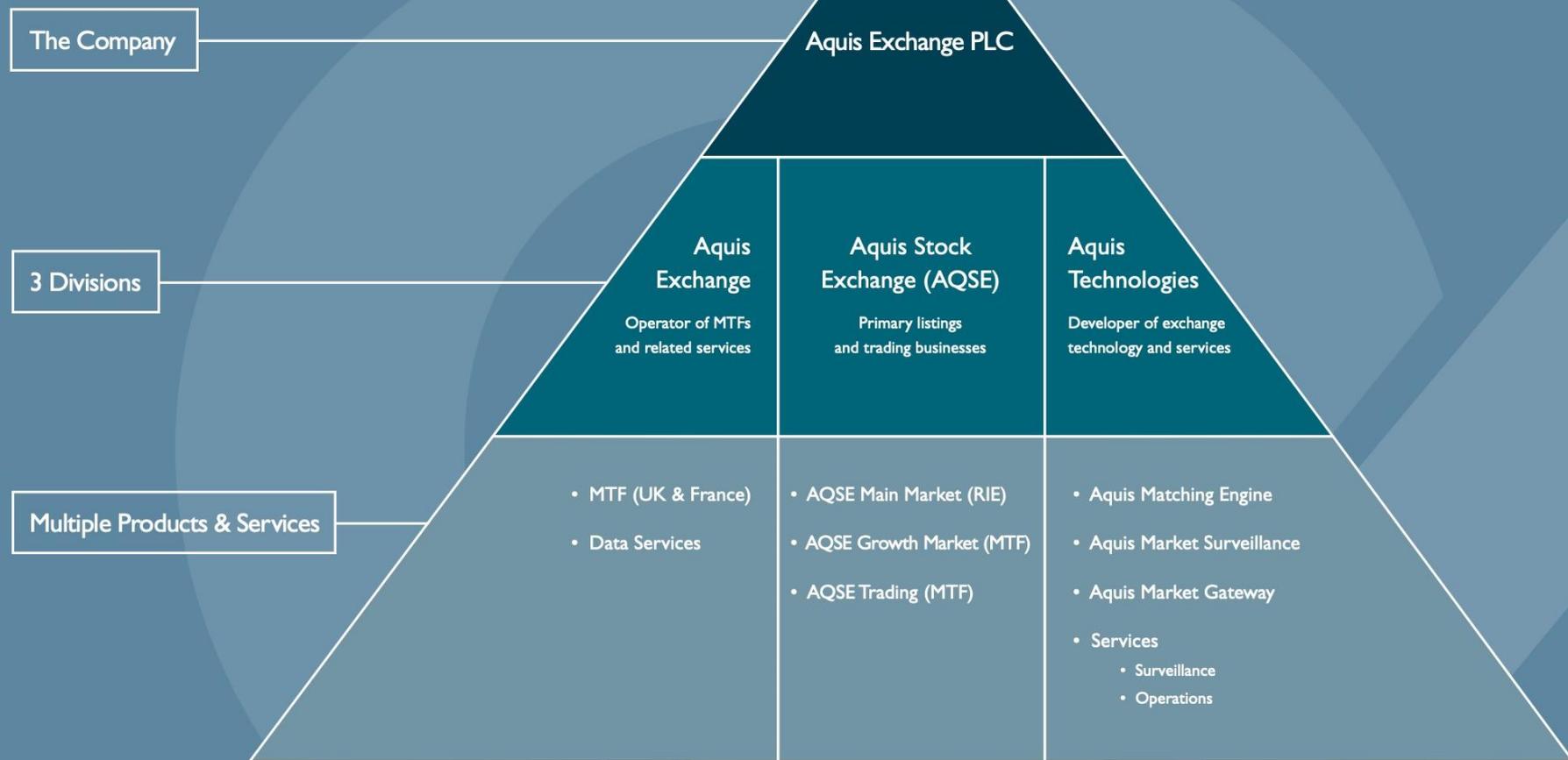
Rathbones
Look forward

CANACCORD Genuity
Wealth Management

KAMES
CAPITAL

RIVER AND MERCANTILE
GROUP

Aquis Exchange PLC at a glance



Aquis Exchange PLC explained



Aquis Exchange PLC is a technology-driven exchange services group
Brings **Innovation, Transparency** and **Competition** to the exchange industry

AQUIS EXCHANGE

- Trading of pan-European shares
- Initial basis of Company

EUROPEAN

AQUIS TECHNOLOGIES

- Developing proprietary exchange technology
- Established to power Aquis Exchange
- Subsequently adapted for 3rd party technology clients

GLOBAL

AQUIS STOCK EXCHANGE (AQSE)

- Listing and trading of shares
- Acquired to compete for IPOs and improve secondary trading

UK

2012 Established to operate pan-European cash equities trading business

Now 7th largest in Europe

2015 Expertise used to develop and licence technology for clients worldwide and across numerous asset classes

Now also used to power AQSE

2020 AQSE acquired as a complementary and strategically significant business line

SYNERGIES – strategic, operational and cultural across all three business lines

Fully integrated

- Technology development
- HR & Admin
- Marketing
- Networks

Working in parallel

- Sales & CRM
- Regulation
- Operations
- Surveillance

AQSE PHILOSOPHY

AQSE is a primary and secondary market for equity and debt securities. We bring positive disruption to, and challenge convention in the listed SME sector.

AQSE is a modern market for modern business.

- We champion entrepreneurship, investment and growth
- Innovation drives our thinking, regulation underpins our products, service culture guides our behaviour
- We use superior technology to deliver better results for all participants

AQSE is the home of growth companies.

WHY AQSE?



Entrepreneurial – we have created a simple, transparent and effective admission process reducing both time and cost



Relationship-based – we meet all our clients to ensure we thoroughly understand their business growth ambitions



Transparency, fairness and simplicity – these are the values that drive our markets and our behaviour



Dedicated team – we are committed to helping companies achieve their potential



First mover advantage – we are sector agnostic and welcome companies from all business areas

WHY IPO?



Raise your profile – a public market quotation increases your visibility to potential new clients, investors and stakeholders



Attract new capital – in total, over £1 billion has been raised by our issuers



Access liquidity – effective trade execution on a regulated secondary market



Obtain a live market valuation – providing shareholders with a clear valuation and visible share price



Retain control of your company – our minimum free float is as low as 10%

AQSE STATISTICS

£1.8bn

**TOTAL MARKET VALUE
OF THE AQSE
PRIMARY MARKET**

16

**RANGE OF SECTORS
REPRESENTED ON THE
AQSE PRIMARY MARKET**

90

**SECURITIES
QUOTED ON THE AQSE
PRIMARY MARKET**

672

**SECURITIES
TRADED ON THE AQSE
SECONDARY MARKET**

£65m

**AVERAGE MARKET CAP
OF TOP 25 ISSUERS ON THE
AQSE PRIMARY MARKET**

7TH

**AQUIS EXCHANGE IS THE 7TH
LARGEST STOCK MARKET IN
EUROPE BY VALUE TRADED**

AQSE GROWTH MARKET

AQSE's Growth Market is for entrepreneurial companies seeking a nurturing environment in which to progress.

We have ensured our regulatory framework is specifically designed to meet the needs of small and medium-sized enterprises.

Our admission criteria and ongoing obligations are as simple as possible to allow management time to focus on growing their business, whilst still protecting investors.

As a UK Recognised Stock Exchange and Recognised Investment Exchange, companies on AQSE's primary market are eligible investments for the full range of unquoted company tax reliefs, including capital gains and inheritance tax. They are also eligible investments for ISAs and EIS.

OUR NETWORK

Corporate Advisers

Corporate advisers play a key role in preparing applications; assessing suitability for admission, providing ongoing advice once admitted and helping directors navigate the rules in order to achieve best practice as a public company.

Brokers

Our AQSE Broker Members ensure that investors have their orders executed whether it be electronically, with a voice broker or an advisory broker.

Market Makers

Market makers are dealers who undertake buying or selling equity and debt securities at specified prices at all times. This means that investors will always have a price to buy and sell. AQSE has a number of dedicated market makers to ensure liquidity.

Market Data

To ensure your company has global visibility we have partnered with some of the largest data distributors in the financial industry, including:

- Bloomberg
- Refinitiv
- Fidessa
- Proquote
- Six

... and more

Investors

Through a live market valuation and increased market visibility you gain access to retail investors, SIPP providers, discretionary fund managers and institutional investors.

ELIGIBILITY

For trading companies*:

- A business plan and management team with a good track record
- At least 1 UK-based non-exec director
- Minimum 12 months working capital
- Minimum 10% free float of shares

For investment vehicles*:

- Must hold a minimum of £500,000 in cash or assets
- A management team with a clear investment strategy and relevant experience

* OUR RULES INCLUDING OUR ELIGIBILITY REQUIREMENTS ARE CHANGING AS OF OCTOBER 2020 – PLEASE REFER TO OUR RECENT [MARKET CONSULTATION AND RESPONSE](#) FOR MORE INFORMATION. YOU CAN ALSO VIEW OUR WEBINAR [HERE](#).

SEVEN STEPS TO IPO



Meet with AQSE - we are delighted to meet clients to assess suitability and to ensure we understand their business growth ambitions



Appoint a corporate adviser – your corporate adviser will run through the documentation needed and associated timescales to complete the admission process.



Begin the admission process – our corporate adviser will work closely with our regulation team to ensure you are able to meet our Growth Market regulation standards



Raise capital (if required) – you may need to also appoint a corporate broker to help you raise the capital you need to achieve your business goals



Market Notice – ten days prior to your admission date, a market notice will be released advising participants of your pending application to join AQSE



Regulation Review – a final review of the application will take place to ensure all information is present and correct and there are no further actions required prior to launch



IPO Complete - on the day of your IPO we will invite you to a welcome reception.

TESTIMONIAL

“As the first Company to quote on London’s Aquis Stock Exchange (AQSE), now part of the fast expanding pan-European Aquis Exchange group, we were most impressed with the support we received from the Exchange’s executive team, who provided invaluable help and guidance throughout the entire flotation process.

The IPO itself represents a key milestone in the corporate development of British Honey and will enable the business to expand and diversify both organically and by strategic acquisitions. The quotation on Aquis will also provide us with an enhanced public profile and greatly increased access to (equity) growth capital.

The increasing popularity of Aquis with like-minded fast-track growth businesses, bears testament to its innovative, cost-effective and “can-do” approach to equities trading and fund raising.”

Michael Williams, Chief Executive Officer – British Honey Company PLC



**Raised £4.2m
5x over-subscribed**

TESTIMONIAL

“Incanthera is delighted to have joined the AQSE Growth Market at such an historical time for both our company and the AQUIS group itself.

We have had the privilege of working alongside the entire corporate team who show a personal commitment, will and passion for companies to succeed and join with forward-looking companies and advisers.

We are now positioned to benefit from the enormous infrastructure and innovation in trading platforms that the Aquis deal brings. We are excited as we look to the next stages for our company, to be quoted on what we believe to be the growth market of the future, and we thank the team for their very proactive and personable role in our successful listing.”

Dr Simon Ward, CEO – Incanthera PLC



**Raised £1.2m
37% growth in
share price**

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THANK YOU!

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